

Sandwich Isle Termite and Pest Control to sell Termguard in Hawaii

June 20, 2004 - From the land "Down Under" Termguard Pty. Ltd. has developed a perfect termite management system that delivers termiticides without hand spraying and provides for controlled reapplication for uninterrupted, maximum protection against subterranean termites for the lifetime of a home.

Termguard has established a corporate presence in the USA with the formation of Termguard USA, Inc. to spearhead its product introduction into the USA. Termguard USA recently appointed Sandwich Isle Termite & Pest Control Inc., of Pearl City, as an exclusive licensee in the state of Hawaii for the distribution, installation and maintenance of the system.

Termguard and Sandwich Isle Termite recently conducted a demonstration of their reticulated termite management systems in Haleiwa, Oahu, that was attended by Dr. Julian Yates, University of Hawaii, Robert Boesch, Pesticides Program Manager, Hawaii Department of Agriculture, Gerald Kinro, Pesticide Specialist, Hawaii Department of Agriculture, Robin Yamamoto, Entomologist, US Army, and Cory Campora, Entomologist, Naval Facilities Engineering Command.

"Earlier this year I travelled to Australia to evaluate the Termguard Termite Management Systems in the field," said Michael Botha, President of Sandwich Isle Termite and Pest Control, Inc. "In Hawaii we have tremendous pressure from Formosan Subterranean Termites and as soon as the original barrier breaks down termites move in. Often difficult construction features and the inconvenience of retreating the structure every few years has both the homeowner and the pest control operator wishing there was a more efficient method of replacing the original termiticide barrier."



Michael Botha, President, Sandwich Isle Termite, with Dr. Julian Yates

The highly effective and environmentally safe Termguard System consists of a series of high-quality under-slab and perimeter UPVC piping, with injection points and childproof traps, in conjunction with slab utility penetrations protection. The design and placement of the holes in the pipes are unique, ensuring even distribution of solution within the whole system.

"We are very excited to have the opportunity to introduce the Termguard system in Hawaii," said David Grenier, President of Termguard USA. "The people of Hawaii are very aware and understand the tremendous damage that termites can cause to structures. We believe that this unique termite management system can be of great benefit to home owners and developers alike."



The dispersion patterns of the powerful Termguard Ultimate System

"The Termguard System allows us to replenish the entire termiticide barrier under a home in a matter of minutes, without any drilling and at no inconvenience to the homeowner," continued Michael Botha. "The traditional method of retreatment of an average 2000 sq. ft. home would require over 8 man hours to drill and patch 200 holes with the application of about 90 gallons of termiticide to only the accessible areas, mostly around the perimeter of the home."

"On the other hand, the Termguard System needs no invasive holes to be drilled or patched, and will require less than ½ a man hour, resulting in a complete reapplication of 288 gallons of termiticide to all areas under and around the perimeter of the slab, a duplicate of the original pre-construction treatment. We are so confident in the Termguard System that we will be offering a 50 Year Warranty providing annual inspections and once every 5 year system replenishments are performed."

Termguard systems have so far been installed into more than 125,000 homes in Australia and more recently Asia, with customized systems being installed into a range of commercial premises as well. The Termguard reticulation pipe system, originally developed in 1976, has been further enhanced and engineered to meet various new home construction methods. Patents and trademarks for all systems have been applied for and/or granted in Australia, Asia and the USA.

For more information about the Termguard Termite Management Systems call Michael Botha, Sandwich Isle Termite and Pest Control, Inc. at 808-456-7716 or visit Termguard at www.termguard.com